# **Indirect Costs 101**

for Grant Recipients June 12, 2025









#### **Emily Wen**

#### **Cost Negotiator**

Emily joined DOL in 2018 as a Cost Accountant within DOL's Cost and Price Determination Division (CPDD), with her primary responsibilities including reviewing and negotiating indirect cost rates and cost allocation plans. Emily has more than 30 years of experience in the accounting field. She earned her BS in Accounting from the University of Maryland and is a CPA in the State of Maryland.

#### **Tamara Holland**

#### **Grant Management Specialist**

Currently a Grant Management Specialist at DOL ETA, Tamara has served as a technical SME and trainer regarding federal grants for over 50 federal agencies, focusing on technology development/management and interpreting cooperative agreements/requests for proposal funding opportunities.

Tamara has a B.A. in Science, an M.S. in HR, an MBA, and a certification in Leadership and Management.



#### Overview

- 2 CFR 200 Updates, Effective October 1, 2024
- Grant Life Cycle
- Different Types of Costs
- Reimbursement Methods
- Indirect Cost Rate (ICR)
- Commonly Used Allocation Bases
- Indirect Cost Proposal Due Dates
- Reimbursement of Indirect Costs via a Negotiated Rate

- Cost Allocation Plan (CAP)
- Reimbursement of Indirect Costs via a CAP
- Reimbursement of Indirect
   Costs via a De Minimis Rate
- Post-Closeout Adjustments
- Questions
- Contact Information

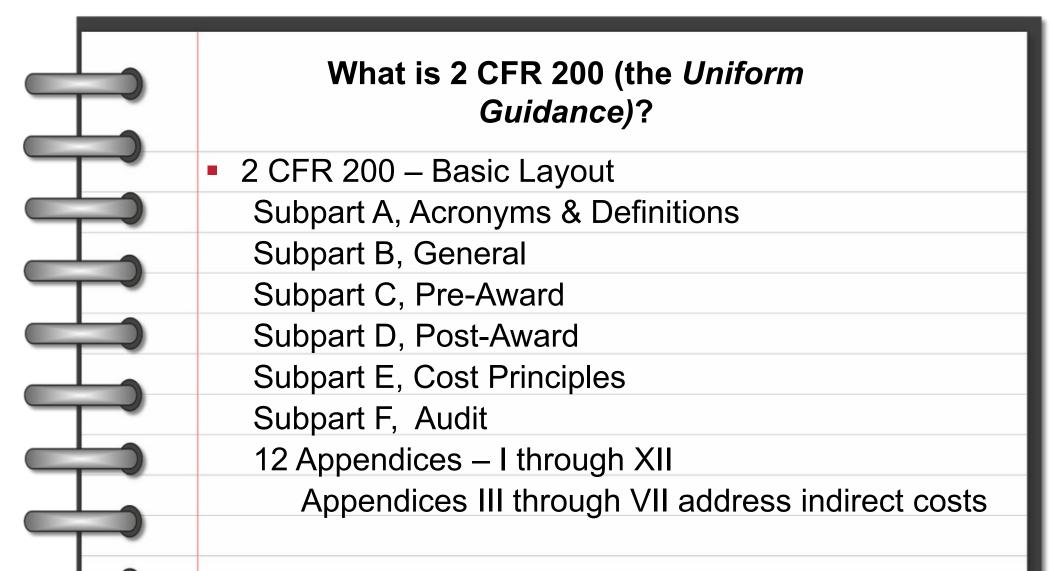




# Uniform Guidance Updates Effective 10/1/24

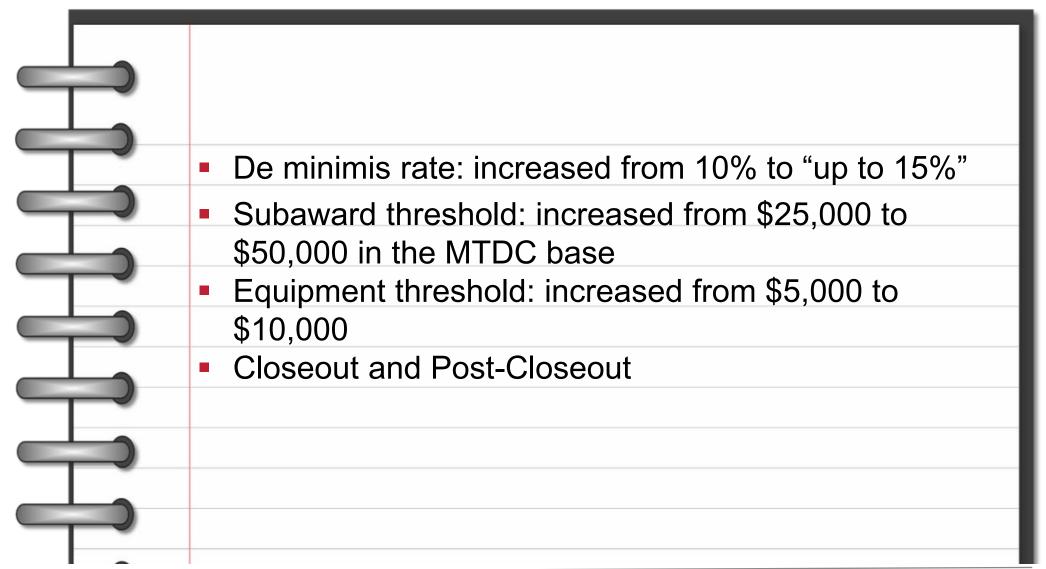


#### 2 CFR 200 (the *Uniform Guidance*) Updates





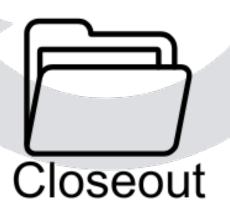
# 2 CFR 200 Updates Effective 10/1/24





# **Grant Life Cycle**









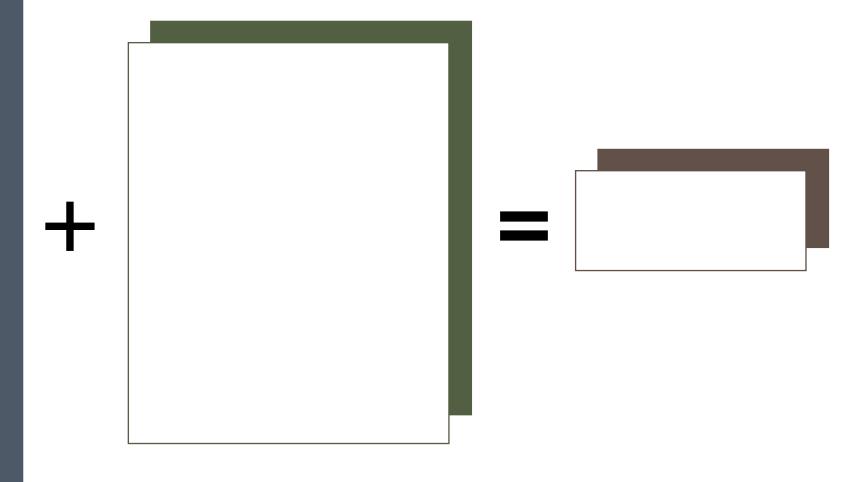
# The Different Types of Costs



#### **Total Costs**

# Indirect Costs (2 CFR 200.414)

- Incurred for a common or joint purpose benefitting more than one cost objective
- Not readily assignable to the cost objectives specifically benefitted, without effort disproportionate to the results achieved
- It may be necessary to establish an indirect cost pool or several pools of indirect costs





#### **Total Costs**

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# Direct Costs (2 CFR 200.413)

- Directly associated
   with a program
   activity or participant,
   such as costs that are
   specific to a single
   program
- Readily identified with a particular cost objective





#### **Total Costs**

# Indirect Costs (2 CFR 200.414)

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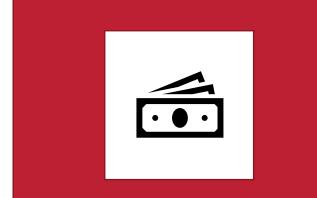




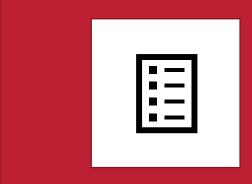
# Three Types of Indirect Cost Reimbursement Methods



#### Indirect Cost Reimbursement Methods



Negotiated Indirect Cost Rate Agreement (NICRA) or Indirect Cost Rate (ICR)



Cost Allocation Plan (CAP)

%

De Minimis Rate of 15% of MTDC, effective October 1, 2024





# Indirect Cost Rate (ICR)



### ICR Types

There are four types of ICRs that can be negotiated with the cognizant agency.



In addition, the grantee can elect a de minimis rate of 15% MTDC in lieu of a negotiated rate.

### ICR Types: Provisional

- Temporary ICR applicable to a specified period; past, present, or future
- Used pending the establishment of a "final rate" for that period, allowing for recovery of indirect costs
- Used for funding, interim reimbursement, and reporting indirect costs on federal awards
- Based on projected information, historical information, or a combination
- All provisional ICRs must eventually be "finalized"
- Set by the cognizant agency for indirect costs



# ICR Types: Final

- ICR applicable to a specified past period
- Based on the actual allowable costs of the period
- Not subject to adjustment
- Set by the cognizant agency for indirect costs



### ICR Types: Predetermined

- ICR applicable to a specified current or future period; usually several years (for example, the governmental unit's fiscal years)
- Not permitted for federal contracts but may be used for grants or cooperative agreements
- Based on an estimate of the costs to be incurred
- Not subject to adjustment, except under very unusual circumstances
- Set by the cognizant agency for indirect costs



### ICR Types: Fixed

- An adjustment is carried forward in the rate computation of a subsequent period
  - Similar to a predetermined rate, a negotiated fixed rate is not subject to change
  - The difference between the estimated costs and the actual costs of the period is carried forward as an adjustment
- Typically approved for state/local organizations
- Based on the actual allowable costs of the completed period, but affecting the rate of a future period
- Set by the federal cognizant agency





# Commonly Used Allocation Bases



#### **Allocation Base**

# Appendix IV to Part 200—Indirect (F&A) Costs Identification and Assignment, and Rate Determination for Nonprofit Organizations

- Allocation of Indirect Costs and Determination of Indirect Costs
  - B.2.C. The distribution base may be total direct costs (excluding capital expenditures and other distorting items, such as subawards for \$50,000 or more), direct salaries and wages, or other base which results in an equitable distribution. The distribution base must exclude participant support costs as defined in § 200.1.



#### What is an Allocation Base?

#### **Factors to Consider:**

Why is an allocation base important?

How is an allocation base selected?



### Allocation Base, 1

#### **Total Direct Costs**

Total direct costs *include*:





#### ICR Calculation – "Total Direct Costs"

Category	Total Costs	Indirect Costs	Total Direct Costs	
Composition	A = (B+C)	В	С	
Salaries	\$589,000	\$70,000	\$519,000	
Benefits	\$176,700	\$21,000	\$155,700	
Other Costs	\$161,000	\$59,000	\$102,000	
Total	\$926,700*	\$150,000	\$776,700	

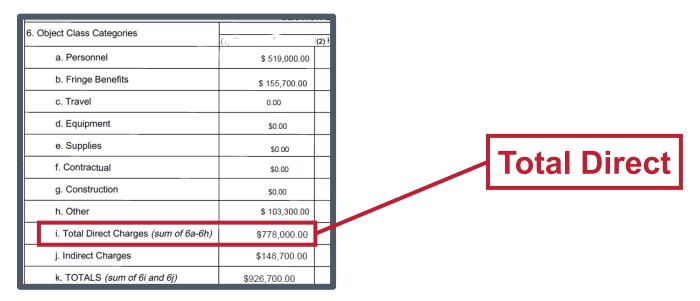
**Indirect Rate** 

= Pool / Base
Total Indirect Costs / Total Direct Costs
\$150,000 / \$776,700 
19.3%



#### Allocation Base 1 – Standard Forms

#### SF-424A – Award



#### Final FFR - Section 11

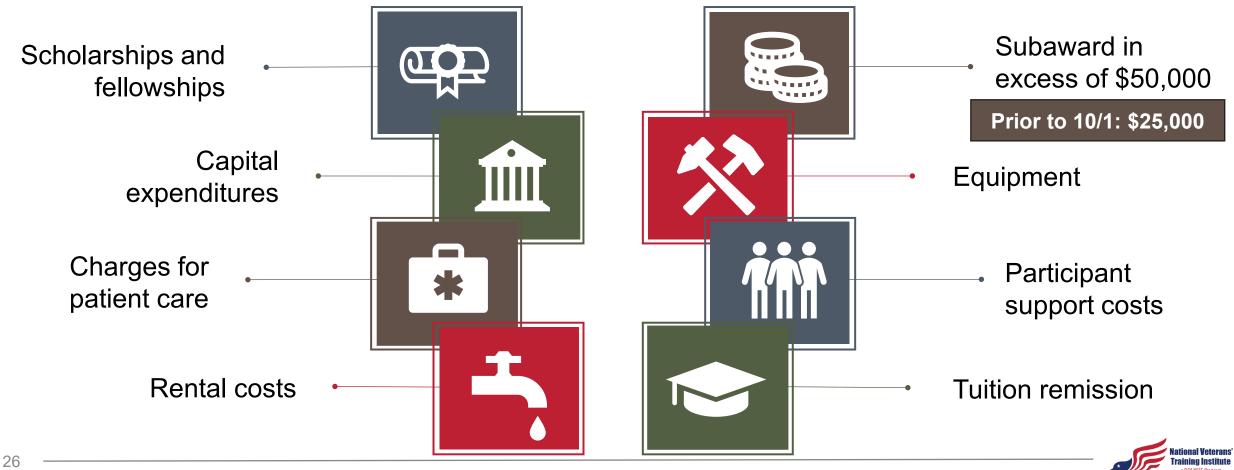
11. Indirect	а. Туре	b. Rate	c. Period From	Period To	d. Base	e. Amount Charged	f. Federal Share
Expense	Final	19.30	July 1, 2023	June 30, 2024	\$778,000.00	\$150,154.00	\$148,700.00
			g. Totals:	\$778,000.00	\$150,154.00	\$148,700.00	



### Allocation Base, 2

#### **Modified Total Direct Cost (MTDC)**

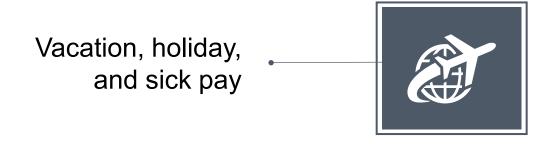
Total direct costs **excluding**:



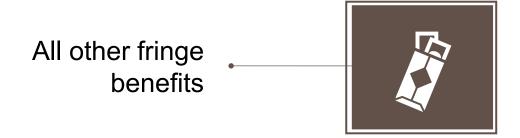
#### Allocation Base, 3

#### **Direct Salaries & Wages**

Direct salaries and wages including Paid Time Off:



Direct salaries and wages excluding:





#### ICR Calculation – "Total Direct Salaries"

Category	Total Costs	Indirect Costs	Total Direct Costs	
Composition	A = (B+C)	В	С	
Salaries	\$589,000	\$70,000	\$519,000	
Benefits	\$176,700	\$21,000	\$155,700	
Other Costs	\$161,000	\$59,000	\$102,000	
Total	\$926,700*	\$150,000	\$776,700	

**Indirect Rate** 

= Pool / Base
Total Indirect Cost / Total Direct Salaries

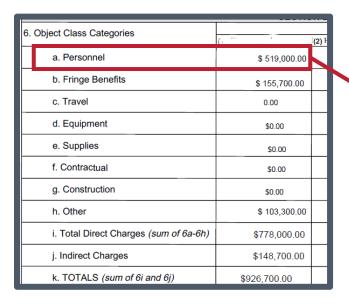
\$150,000 / \$519,000 ←

28.9%



#### Allocation Base 3 – Standard Forms

#### SF-424A – Award



**Total Direct Salaries** 

#### Final FFR - Section 11

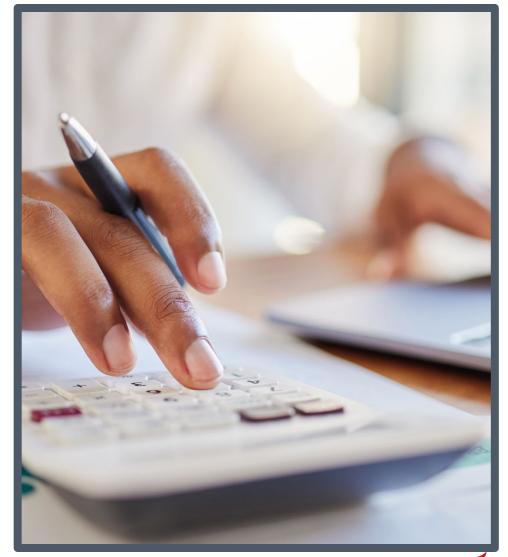
11. Indirect	а. Туре	b. Rate	c. Period From	Period To	d. Base	e. Amount Charged	f. Federal Share
Expense	Final	28.90	July 1, 2023	June 30, 2024	\$519,000.00	\$149,991.00	148,700.00
			g. Totals:	\$519,000.00	\$149,991.00	148,700.00	





#### **Discussion Question 1**

When looking at an ICR and the base of that rate, can the grant officer change or add to the definition of base?







# Indirect Cost Proposal Due Dates



# When Indirect Cost Proposals Are Due

#### **Initial Proposal After Award**

Organizations that **have** not previously established an ICR with a federal agency must submit their **initial** proposal:

- Immediately after being notified of the award
- Not later than three months after the award's effective date



# When Indirect Cost Proposals Are Due

#### **Initial Proposal After Award**

Organizations that **have** not previously established an ICR with a federal agency must submit their **initial** proposal:

- Immediately after being notified of the award
- Not later than three months after the award's effective date

# Annual Proposal Based on Actuals

Unless the cognizant agency approves a rate extension, organizations that **have** previously established ICRs must submit a **new** proposal:

- Within six months after the close of each fiscal year
- For the life of the federal award





# Reimbursement of Indirect Costs via a Rate



# Coming to an Understanding

The grant recipient and the Grant Officer Technical Representatives (GOTRs) must establish a full and shared understanding of critical information in the rate agreement:





# Sample Indirect Cost Rate Agreement

#### NEGOTIATED INDIRECT COST RATE AGREEMENT

NON-FEDERAL ENTITY UEI: xxxxxxxx DATE: 4/30/2024

ABC, Inc. EIN: 51-0xxxxx FILE REF.: This xxx
Honolulu, HI 96819 dated 5/30/2023

The indirect cost rate(s) contained in this Agreement are for use on grants, contracts, and other agreements with the Federal Government. This Agreement was negotiated by **ABC**, **Inc.** (non-Federal entity) and the **U.S. Department of Labor** in accordance with the authority contained in the Federal Acquisition Regulation (FAR) for commercial entities, or Title 2 of the Code of Federal Regulations, Part 200 for nonprofit and state/local entities. This Agreement is subject to the limitations in Section II, A, below.

When applicable, the rates presented in this Agreement may only be applied to: (1) cost-reimbursement contracts and (2) actual costs for materials in time-and-materials (T&M) contracts. Any indirect rates for labor costs in T&M, labor-hour and fixed-price contracts must be negotiated with the Contracting Officer during pre-award in accordance with FAR Part 15.404-1(c).

SECTION I: RATES							
TYPE	APPROVAL	<b>FROM</b>	<u>TO</u>	RATE	BASE	LOCATION	APPLY TO
Indirect	Final	07/01/2022	06/30/2023	30.18%	SW-1	Loc-1	AP-1
Indirect	Provisional	07/01/2023	06/30/2024	33.06%	SW-1	Loc-1	AP-1
Indirect	Provisional	07/01/2024	06/30/2025	31.28%	SW-1	Loc-1	AP-1

#### (SEE SPECIAL REMARKS)

#### BASE:

SW-1: Total direct salaries and wages including vacation, holiday, sick pay, other paid absences, and all applicable fringe benefits.

<u>LOCATION</u> <u>APPLY TO</u>

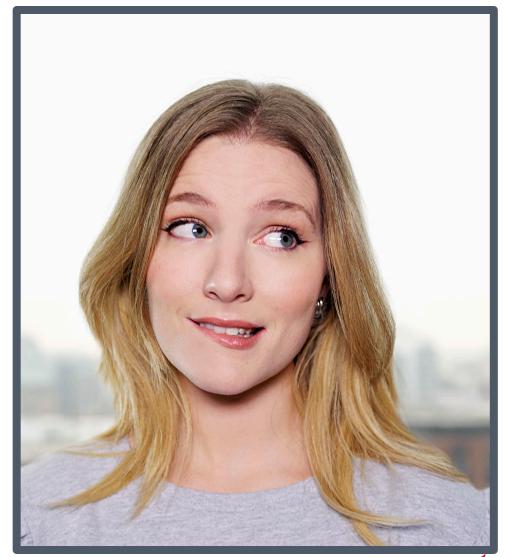
Loc-1: All Locations AP-1: All Programs





#### **Discussion Question 2**

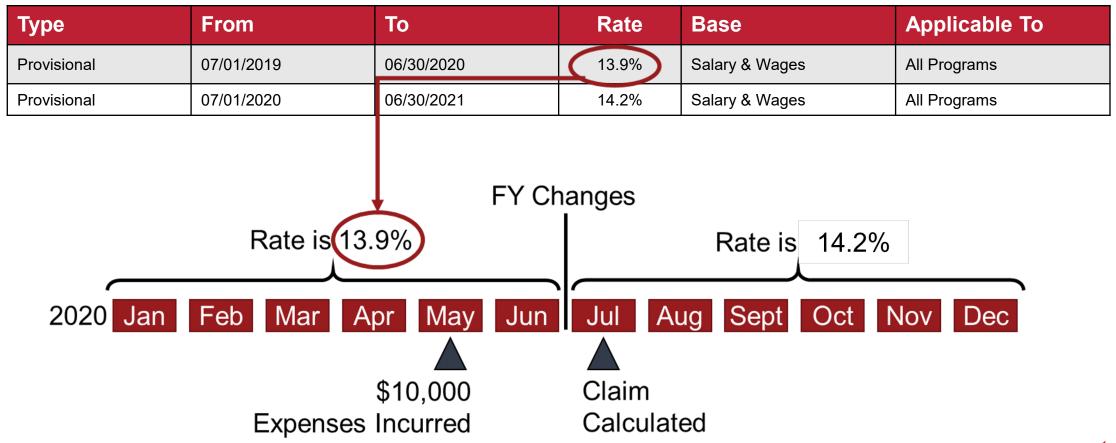
What if a grantee does not pay attention to the applicable period of the rate?





## Using the Correct Period's Rate

When calculating indirect cost reimbursement, the rate applied must correspond to the expenses/expenditures incurred during the same time period.







# Cost Allocation Plan (CAP)



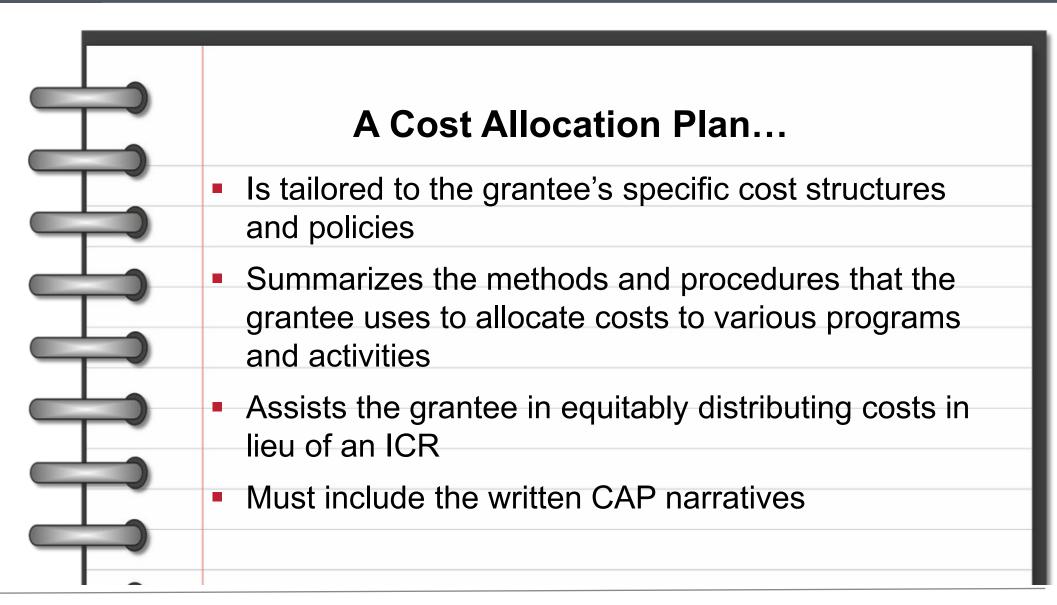
# Indirect Cost Allocations Not Using Rates

#### **Appendix VII F3.3 Indirect Cost Allocations Not Using Rates**

In certain situations, governmental departments or agencies (components of the governmental unit), because of the nature of their Federal awards, may be required to develop a cost allocation plan that distributes indirect (and, in some cases, direct) costs to the specific funding sources. In these cases, a narrative cost allocation methodology should be developed, documented, maintained for audit, or submitted, as appropriate, to the cognizant agency for indirect costs for review, negotiation, and approval.



# Cost Allocation Plan (CAP)



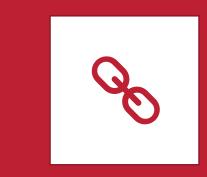


#### **CAP Narrative**

#### The CAP Narrative describes:



The type of services/programs/ activities carried out by the organization



Join/Indirect costs to be allocated to those service/program activities



Allocation base(s) used for distributing expenses to benefitting cost objectives



Often multiple bases are involved based on the nature of activities



# Sample CAP Agreement

#### NEGOTIATED INDIRECT COST ALLOCATION PLAN AGREEMENT

 replaces the agreement dated 7/31/2023

The cost allocation plan (CAP) for indirect costs approved in this Agreement is to be use on grants, contracts, and other agreements with the Federal Government. This Agreement was negotiated by (non-Federal entity) and the U.S. Department of Labor in accordance with the authority contained in Title 2 of the Code of Federal Regulations Part

**Labor** in accordance with the authority contained in Title 2 of the Code of Federal Regulations, Part 200. This Agreement is subject to the limitations in Section II, A, below.

#### SECTION I: DEPARMENTAL INDIRECT COSTS

The U.S. Department of Labor's Cost & Price Determination Division (CPDD) has reviewed the non-Federal entity's CAP. The non-Federal entity has chosen not to employ an indirect cost rate, but to allocate actual indirect costs monthly in accordance with the CAP. The allocation methodologies delineated in the non-Federal entity's CAP are hereby approved. Attached is the Schedule of Allocated Indirect Costs by Award ID Number for the indirect costs allocated for the Final period.

APPROVAL	<b>FROM</b>	<u>TO</u>	BASE	<b>LOCATION</b>	APPLY TO
Final	07/01/2022	06/30/2023	FTE	Loc-1	AP-1
Provisional	07/01/2023	06/30/2024	FTE	Loc-1	AP-1
Provisional	07/01/2024	06/30/2025	FTE	Loc-1	AP-1

#### (SEE SPECIAL REMARKS)

#### BASE

FTE: Direct full-time equivalent employees (FTE) allocated on a monthly basis.

<u>LOCATION</u> <u>APPLY TO</u>

Loc-1: All Locations Loc-1: All Locations



# Schedule of Indirect Costs by Grant Award ID

#### Organization Name Schedule of Allocated Indirect Costs by Grant Award ID Number For Fiscal Year Ended 6/30/2024

CFDA#	Federal Grantor Agency	DOL Sub- Agency	Program Description	Grant Award #	Total Departmental Allocable Indirect Costs
17.801	USDOL	VETS	Jobs for Veterans Grant Disabled Veterans Outreach Program	DV-xxxxxxxxxxxxx	29,025
17.207	USDOL	ETA	Workforce Information Grant	ES-xxxxxxxxxxxxx	31,840
17.207	USDOL	ETA	Employment Services/Wagner Peyser	ES-xxxxxxxxxxxxxx	525,311
17.273	USDOL	ETA	Foreign Labor Certification Non AG	FL-xxxxxxxxxxx	286
17.002	USDOL	BLS	Local Area Unemployment Statistic	LM-xxxxxxxxxx	905
17.002	USDOL	BLS	Current Employment Statistics	LM-xxxxxxxxxx	10,575
17.002	USDOL	BLS	Covered Employment and Wages (ES202)	LM-xxxxxxxxx	47,801
17.002	USDOL	BLS	Occupational Employment Statistics	LM-xxxxxxxxxx	32,520
17.245	USDOL	ETA	Trade Adjustment Assistance Training	TA-xxxxxxxxx	21,058
17.225	USDOL	ETA	Unemployment Insurance	UI-xxxxxxx	2,132,512
17.225	USDOL	ETA	Reemployment Services and Eligibility Assessement	UI-xxxxxxx	92,432
17.271	USDOL	ETA	Workforce Opportunity Tax Credit	WT-xxxxxxx	19,576
				Federal	2,943,841
				Non-Federal	689,054
				Total	\$ 3,632,895



## Approved CAP – Standard Form

#### Final FFR – Section 12

11. Indirect	11. Indirect a. Type b. Rate c.		c. Period From Period To		d. Base	e. Amount Charged	f. Federal Share
Expense							

12. Remarks: Attach any explanations deemed necessary or information required by Federal sponsoring agency in compliance with governing legislation:

Approved CAP. Indirect Cost 10/01/2023 - 12/31/2024. Indirect Cost \$29,025.



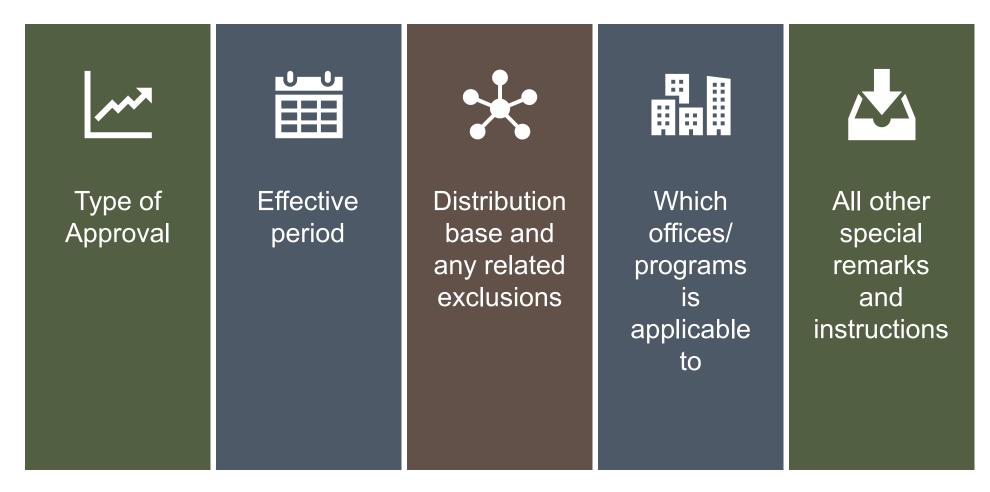


# Reimbursement of Indirect Costs via a CAP



# Coming to an Understanding

The grant recipient and the Grant Officer Technical Representatives (GOTRs) must establish a full and shared understanding of critical information in the rate agreement:





#### **General Information**

- Allocates indirect costs to the grant(s) through an approved cost allocation methodology
- Allocation base examples: direct hours paid, direct FTEs, etc.
- Typically adjusted and charged to grants on a monthly basis based on actual costs
- CAP letter with/without budgetary rate (for planning purposes only) and supplemental schedule of allocated indirect costs completes negotiation

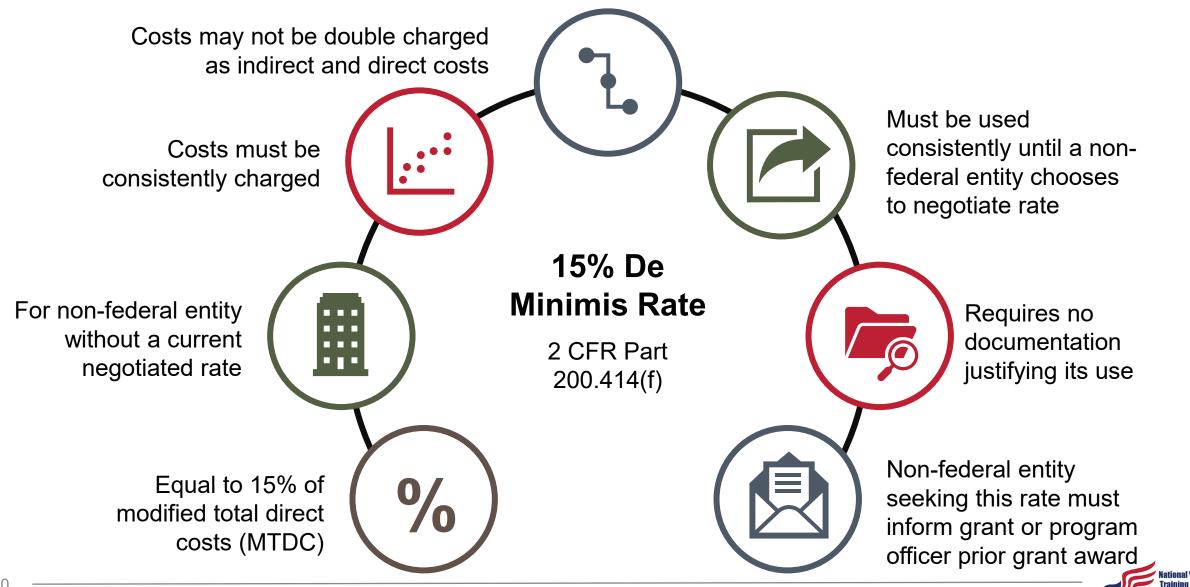




# Reimbursement of Indirect Costs via De Minimis Rate of 15% of MTDC



### The De Minimis Rate of 15% of MTDC



#### De Minimis Rate of 15% MTDC Calculation

Typical Line Items for Direct Costs	Direct	Include in 15% De Minimis Allocation Base?	Allocation Base for 15% De Minimis	Direct	Indirect = De
Personnel	\$700,000	Y	\$700,000	\$700,000	Base
Fringe Benefits	\$210,000	Y	\$210,000	\$210,000	= 15
Travel	\$30,000	Υ	\$30,000	\$30,000	= \$1
Rent	\$24,000	N	\$0.00	\$24,000	Do Minimi
Utilities	\$5,000	Y	\$5,000	\$5,000	De Minimi Rate
Insurance/Bonding	\$2,500	Υ	\$2,500	\$2,500	
Equipment	\$15,000	N	\$0.00	\$15,000	
Supplies	\$5,000	Y	\$5,000	\$5,000	
Contractual – Subawards	\$100,000	Υ	\$50,000*	\$100,000	Total Co
Consultant Services	\$10,000	Y	\$10,000	\$10,000	= \$1
Participant Support Costs/Related Supportive Services	\$300,000	N	\$0.00	\$300,000	= \$1,
Other	\$5,000	Y	\$5,000	\$5,000	]
Total Direct Costs	\$1,406,500	n/a	\$1,017,500	\$1,406,500	

#### t Costs:

e Minimis Rate x Allocation se for De Minimis

5.0% x \$1,017,500

152,625

nis Indirect 15%

#### osts:

direct Costs + Direct Costs

152,625 + \$1,406,500

1,559,125



<sup>\*</sup>Include the first \$50,000 for each subaward.

#### De Minimis Rate of 15% MTDC – Standard Forms

#### SF-424A – Award

a. Personnel	\$700,000.00		
b. Fringe Benefits	\$210,000.00		
c. Travel	\$30,000.00		
d. Equipment	\$15,000.00		
e. Supplies	\$5,000.00		
f. Contractual	\$100,000.00		
g. Construction			
h. Other	\$346,500.00		
i. Total Direct Charges (sum of 6a-6h)	\$1,406,500.00		
j. Indirect Charges	\$152,625.00		
k. TOTALS (sum of 6i and 6j)	\$1,559,125.00		

#### Final FFR – Section 12

	а. Туре	b. Rate	c. Period From	Period To	d. Base	e. Amount Charged	f. Federal Share
Expense							
				g. Totals:			

12. Remarks: Attach any explanations deemed necessary or information required by Federal sponsoring agency in compliance with governing legislation:

Elected 15% De Minimis Rate. Total Base Amount is \$1,017,500. Indirect Cost Charged \$152,625.00





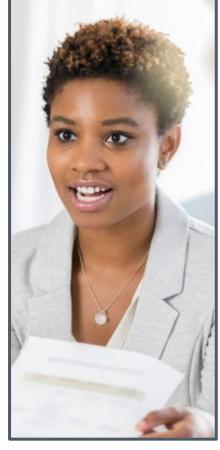
# Post-Closeout Adjustments



# Closeout Regulations and Final Rates

Even if a federal award is administratively closed before settling the final indirect cost rates, the closeout of a federal award does not affect:

- The right of the federal agency or pass-through entity to disallow costs and recover funds on the basis of a later audit or review. However, the federal agency or pass-through entity must make determinations to disallow costs and notify the recipient or subrecipients within the record retention period.
- The recipient's or subrecipient's requirement to return funds or right to receive any remaining and available funds as a result of refunds, corrections, final indirect cost rate adjustments (unless the Federal award in closed in accordance with 200.344(h) or other transactions.



§200.344 Closeout

§200.345 Post-closeout adjustments and continuing responsibilities

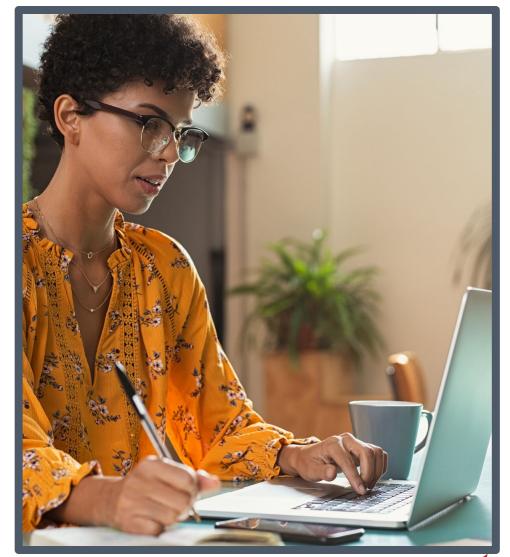




#### Discussion Question 3

Upon the receipt of the final rate, what process must the grantee execute when the final rate is higher than the provisional rate?

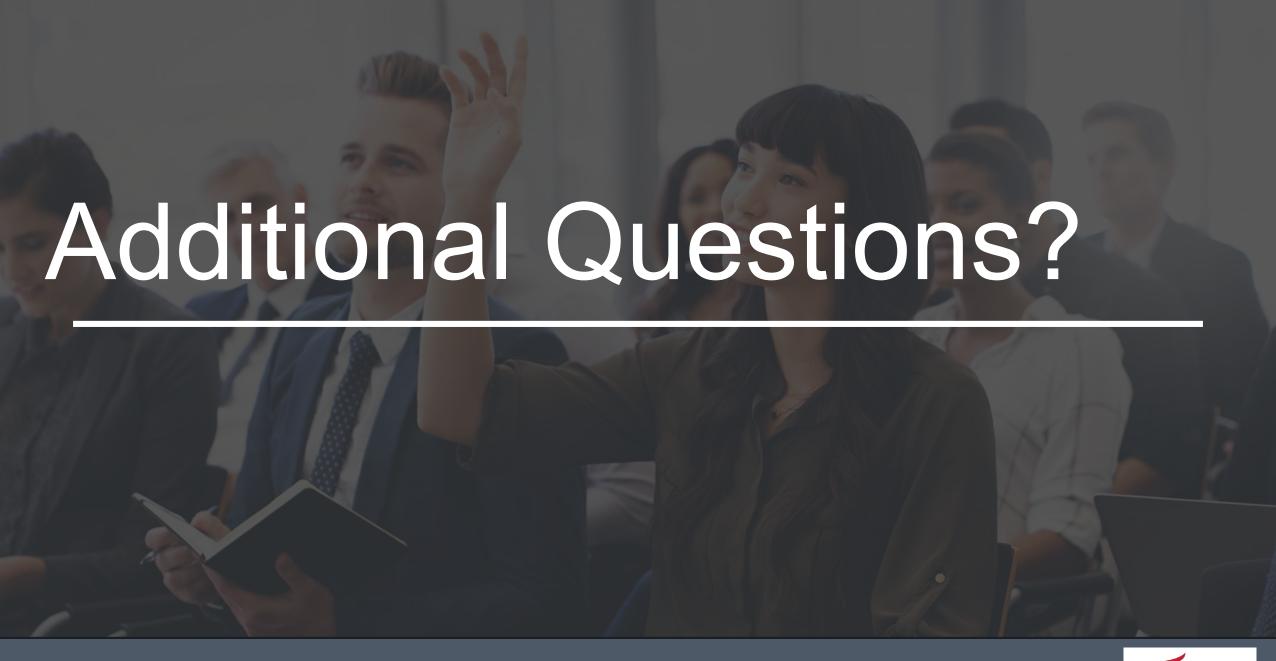
What process must the grantee execute when the final rate is lower than the provisional rate?





# Wrap Up







#### Need more info? Contact us!

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  - **202-693-4107**

- Victor Lopez
  - USDOL Cost & Price Determination Division, Branch Chief
  - Lopez.Victor@dol.gov
  - **202-693-4106**

